

United States Backgammon Federation
Profit & Loss
 January through December 2022

	<u>Jan - Dec 22</u>
Ordinary Income/Expense	
Income	
5100 · General Revenue	
5110 · ABT In Person Events	15,100.00
5120 · ABT Online Events	4,440.00
5130 · PT Magazine Subscriptions	11,578.95
5140 · PT Magazine Advertising	2,035.00
5150 · Online Tournament Series	3,165.00
5160 · Digital Advertising	1,775.00
	<hr/>
Total 5100 · General Revenue	38,093.95
5200 · Membership Revenue	
5210 · Basic Membership	58,756.03
5220 · Premium Membership	14,528.31
5230 · Mission Sponsor	7,918.51
5240 · Founding Sponsor / Donations	10,485.00
	<hr/>
Total 5200 · Membership Revenue	91,687.85
5300 · Merchandise Revenue	396.58
5400 · Investments	2.13
	<hr/>
Total Income	130,180.51
Cost of Goods Sold	
6000 · Cost of Goods Sold	
6100 · Online Tournament Prizes	
6110 · Board Blitz	2,200.00
6120 · Membership Blitz	334.00
	<hr/>
Total 6100 · Online Tournament Prizes	2,534.00
6200 · PrimeTime Printing	8,837.49
6300 · Merchandise	295.00
	<hr/>
Total 6000 · Cost of Goods Sold	11,666.49
Total COGS	11,666.49
	<hr/>
Gross Profit	118,514.02
Expense	
7000 · Contract Services	
7010 · Tournament Support	12,400.00
7020 · Marketing Director	12,000.00
7030 · Chief of Technology	6,000.00
7040 · OTS Development	11,027.50
7050 · Accounting Services	600.00
7070 · Executive Editor - Prime Time	4,800.00
7080 · Production Editor - Prime Time	15,750.00
7090 · ABT/ABTO Marketing Support	1,500.00
	<hr/>
Total 7000 · Contract Services	64,077.50
7100 · Operations	
7110 · Supplies	
7111 · Postage	120.00
7112 · Printing and Copying	2,006.57
7113 · Electronic Communications	1,196.33
7114 · Miscellaneous Supplies	41.77
	<hr/>
Total 7110 · Supplies	3,364.67
7120 · Payment Transaction Fees	4,675.86
7130 · IT Expenses	428.57
7140 · ABT Expenses	7,399.03
	<hr/>
Total 7100 · Operations	15,868.13

United States Backgammon Federation
Profit & Loss
January through December 2022

	<u>Jan - Dec 22</u>
7200 · Magazine Expenses	
7210 · Prime Time Postage	3,514.10
Total 7200 · Magazine Expenses	3,514.10
7300 · Membership Expenses	
7310 · ABT Membership Desk	4,586.47
7320 · Founding Sponsor Cubes	3,832.50
Total 7300 · Membership Expenses	8,418.97
7400 · Marketing Expenses	1,059.36
7500 · Website Expenses	3,043.61
7600 · Awards Dinner Expenses	2,326.70
Total Expense	98,308.37
Net Ordinary Income	20,205.65
Net Income	<u>20,205.65</u>